

B.7 Staff Report (For Possible Action): Authorization to amend the City's existing master services and purchasing agreement between the City of Reno and Axon Enterprises Inc to add additional in-car video recording systems (dashboard cameras) and related peripheral equipment, network, and data storage at an amount not to exceed \$47,000 per year for eight years in a total amount not to exceed \$376,000. (\$47,000 State Forfeiture Funds, \$329,000 General Funds)

STAFF REPORT

Date: January 22, 2025

To: Mayor and City Council

Through: Jackie Bryant, City Manager

Subject: Staff Report (For Possible Action): Authorization to amend the City’s existing master services and purchasing agreement between the City of Reno and Axon Enterprises Inc to add additional in-car video recording systems (dashboard cameras) and related peripheral equipment, network, and data storage at an amount not to exceed \$47,000 per year for eight years in a total amount not to exceed \$376,000. (\$47,000 State Forfeiture Funds, \$329,000 General Funds)

From: Kathryn Nance, Chief of Police

Department: Police Department

Summary:

Authorization to amend the City’s existing master services and purchasing agreement between the City of Reno and Axon Enterprises Inc to add fifteen additional in-car video recording systems (dashboard cameras) and related peripheral equipment, network, and data storage. These additional units are necessary to ensure that the City’s current fleet of patrol and prisoner transport vehicles are equipped with portable recording equipment. Currently, the cost for these additional units is estimated at \$43,819.83 per year for the remaining eight years of the agreement, totaling \$350,558.54. RPD is requesting authorization not to exceed \$376,000 to provide for small change order adjustments over the course of the agreement.

Consent Review	Yes	No
1. Is this item an annual or standard item that comes before Council for regular approval?		x
2. Is this item an agreement required based on an item previously approved by Council?	x	
3. Is this item included in the current budget approved and adopted by Council?		x
Other Considerations		

What percent of the total City budget does this item represent?	<1%
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Alignment with Strategic Plan:

Public Safety

Previous Council Action:

October 26, 2022 – City Council approved Resolution 9076, authorizing a medium-term obligation that provides the financing for a second amendment to the master services and purchasing agreement between the City of Reno and Axon Enterprises, Inc. regarding the purchase of body worn cameras, Tasers, fleet video, Axon interview, unlimited cloud storage for evidence.com, virtual reality training, redaction assistant, and additional miscellaneous Axon Software for the Reno Police.

August 11, 2021 – City Council approved Resolution No 8951 authorizing a medium-term obligation in an amount of up to \$1,200,000 for the first amendment to the master services and purchasing agreement between the City of Reno and Axon Enterprises, Inc. regarding the financing and maintaining in-car video recording devices (dashboard cameras) and related peripheral equipment, network, and data storage for the Reno Police Department.

February 18, 2021 - Washoe County Board of County Commissioners (BCC) approved the reimbursement of costs incurred by the City of Reno for Year 1 costs associated with the Axon Enterprise, Inc. to purchase dashboard cameras.

January 21, 2021 - the Washoe County Regional 911 Emergency Response Advisory Committee recommended reimbursement to the City of Reno for an estimated total expenditure of \$507,024 to purchase Axon dashboard cameras.

March 12, 2019 - the BCC authorized a Joinder Contract to purchase Axon Fleet II in-car video and related supplies through the State of Nevada “3273 – Contract for Services of Independent Contractor” awarded to Axon Enterprise, Inc. (formerly Taser International), 17800 N. 85th St, Scottsdale, AZ, 85255.

March 28, 2018 – City Council approved Resolution No. 8518 authorizing a medium-term obligation in an amount of up to \$1,800,000 for the master services agreement with regard to financing and maintaining portable event recording devices with Axon Enterprises, Inc. related to body worn and vehicle camera systems, directing the officers of the City to forward materials to the Department of Taxation of the State of Nevada; and providing certain details in connection therewith.

February 20, 2018 - the BCC adopted the Washoe County Regional 911 Emergency Response Advisory Committee Five Year Master Plan as recommended by the 911 Emergency Response Advisory Committee.

January 16, 2018 - the BCC adopted the policy of the Use of 911 Surcharge Funds for the Body Camera Mandate set forth in Nevada Senate Bill 176.

Background:

Senate Bill (SB) 176 was passed during the 2017 Nevada Legislative Session which required all state and local law enforcement agencies, including the Reno Police Department and the Reno Court Marshal's service, to begin using portable event recording devices, more commonly called body worn cameras (BWC), as of July 1, 2018. The bill set forth a funding mechanism to provide for the cost of "purchasing and maintaining portable event recording devices," by allowing the County Commission to increase the 911 surcharge on telephone lines. These surcharges became effective on May 1, 2018.

The City of Reno approved the Master Services and Purchasing Agreement with Axon Enterprises, Inc. on March 28, 2018. The agreement was for Portable Event Recording Devices (BWC), peripheral equipment and data storage. With the executed agreement, the Reno Police Department successfully deployed a BWC program in April 2018, well ahead of the statutory mandate. These BWCs have proven to be valuable tools for law enforcement professionals and have been successful in providing evidence for criminal proceedings, administrative reviews pertaining to performance and discipline, and in providing essential elements of transparency to the public.

The City built upon the success of the BWC program by supporting the adoption of in-car video recording devices (dashboard cameras) and related peripheral equipment, network, and data storage for the Reno Police Department. The cameras capture footage inside and outside the vehicle and have the ability to pair BWC video with in-car video simultaneously. Council approved two amendments to the ten-year Master Services Agreement to provide for fleet cameras, product and software updates and replacements and additional Axon products and services. These units contribute to a more accurate account of events for prosecution, defense, juries, and the public.

The second amendment to the master services and purchasing agreement between the City of Reno and Axon Enterprises, Inc. was approved October 26, 2022. It provided for the purchase of body worn cameras, Tasers, fleet video, Axon Interview, unlimited cloud storage for evidence.com, virtual reality training, redaction assistant, and additional miscellaneous Axon Software for the Reno Police Department over a period of ten years. The total cost of the agreement was \$11,545,251.39. These costs were supported through a medium-term obligation and American Rescue Plan Act (ARPA) funding. Unfortunately, this most recent amendment did not include a sufficient number in-car video recording systems to accommodate the City's current fleet of marked vehicles.

Discussion:

In-car video systems play a critical role in modern law enforcement, offering numerous benefits. These systems provide admissible evidence, reduce departmental liability, and enhance officer safety. The presence of video recording often encourages individuals to de-escalate potentially volatile situations, knowing their actions are being documented.

Perhaps most importantly, integrating in-car video systems with body-worn camera (BWC) footage fosters greater transparency and trust within the community. However, a gap currently exists in the Reno Police Department's deployment of this technology. Several marked vehicles, including a prisoner transport vehicle, lack in-car video systems. Notably, the absence of interior video capability in the transport vehicle limits its functionality and operational effectiveness.

This amendment seeks to address these shortcomings by ensuring that all RPD-marked vehicles are equipped with in-car video systems. Fully implementing this technology will enhance our ability to meet evidentiary, safety, and transparency goals, ultimately improving service delivery to the community.

Financial Implications:

The first year of this expense will be borne by State Forfeiture funds. For future years, this cost will be incorporated into the general fund budget request for the department.

Legal Implications:

Legal review completed for compliance with City procedures and Nevada law.

Recommendation:

Staff recommends Council approve the Third Amendment to the Master Services and Purchasing Agreement between the City of Reno and Axon Enterprises Inc. to add additional in-car video recording systems (dashboard cameras) and related peripheral equipment, network, and data storage in an amount not to exceed \$47,000 per year for eight years (\$376,000 in total) and authorize the Chief of Police to sign the necessary purchase orders.

Proposed Motion:

I move to approve staff recommendation and authorize the Chief of Police or her designee to sign the necessary purchase orders.

Attachments:

Axon Quote Q-601212-45660.801CN for Additional In-Car video recording devices (dashboard cameras)

Third amendment to master services and purchasing agreement between the City of Reno and Axon Enterprises Inc



Third Amendment to the Master Services and Purchasing Agreement

This Third Amendment and the below Attachments ("Amendment") is between Axon Enterprise, Inc., a Delaware corporation ("Axon"), and City of Reno Police Department ("Agency"). This Amendment is effective as of the last signature date on this Amendment ("Effective Date"). Axon and Agency are each a "Party" and collectively "Parties". This Amendment is valid for ten (10) years after it is fully executed.

Axon and Agency are parties to a Master Services and Purchasing Agreement with an effective date of 03 April 2018 ("Agreement") and subsequent Amendments to the Agreement.

Agency wishes to add additional Fleet 3 and associated hardware and service to the Agreement pursuant to the attached Quote and extend the Agreement for the Term of the Quote.

The Parties therefore agree as follows:

1. The attached documents are hereby incorporated into the Agreement:
 - a. Quote Q-601212-45660.801CN
2. All other terms and conditions of the Agreement shall remain unchanged and in full force and effect.

Each representative identified below declares that the representative is authorized to execute this Amendment as of the date of signature.

Axon Enterprise, Inc.

Agency City of Reno Police Department

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Attachment Quote

Q-601212-45660.801CN

Issued: 01/03/2025

Quote Expiration: 01/31/2025

Estimated Contract Start Date: 03/01/2025

Account Number: 106476

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Reno Police Dept. - NV 455 E 2nd St Reno, NV 89502-1020 USA	Reno Police Dept. - NV PO Box 1900 Reno NV 89505-1900 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Chris Neubeck Phone: +1 6027080074 Email: cneubeck@axon.com Fax: (480) 658-0629	Mark Denney Phone: (775) 334-2175 Email: denneym@reno.gov Fax: (775) 334-6276

Quote Summary

Program Length	94 Months
TOTAL COST	\$350,558.64
ESTIMATED TOTAL W/ TAX	\$350,558.64

Discount Summary

Average Savings Per Year	\$4,592.33
TOTAL SAVINGS	\$35,973.28

Payment Summary

Date	Subtotal	Tax	Total
Feb 2025	\$43,819.83	\$0.00	\$43,819.83
Dec 2025	\$43,819.83	\$0.00	\$43,819.83
Dec 2026	\$43,819.83	\$0.00	\$43,819.83
Dec 2027	\$43,819.83	\$0.00	\$43,819.83
Dec 2028	\$43,819.83	\$0.00	\$43,819.83
Dec 2029	\$43,819.83	\$0.00	\$43,819.83
Dec 2030	\$43,819.83	\$0.00	\$43,819.83
Dec 2031	\$43,819.83	\$0.00	\$43,819.83
Total	\$350,558.64	\$0.00	\$350,558.64

Quote Unbundled Price:	\$386,531.92
Quote List Price:	\$353,538.52
Quote Subtotal:	\$350,558.64

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A	Fleet 3 Advanced	1	60	\$234.73	\$254.57	\$204.90	\$12,294.00	\$0.00	\$12,294.00
InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	60	\$39.64	\$32.50	\$32.50	\$3,900.00	\$0.00	\$3,900.00
Fleet3A	Fleet 3 Advanced	15	60	\$291.60	\$254.57	\$254.57	\$229,113.00	\$0.00	\$229,113.00
A la Carte Hardware									
R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	94		\$3,363.00	\$35.78	\$3,363.32	\$0.00	\$3,363.32
A la Carte Software									
80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	34		\$21.58	\$21.58	\$733.72	\$0.00	\$733.72
80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	34		\$18.36	\$18.36	\$1,248.48	\$0.00	\$1,248.48
80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	34		\$18.36	\$18.36	\$1,248.48	\$0.00	\$1,248.48
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	34		\$61.20	\$61.20	\$2,080.80	\$0.00	\$2,080.80
80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	34		\$21.58	\$21.58	\$11,005.80	\$0.00	\$11,005.80
80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	34		\$18.36	\$18.36	\$18,727.20	\$0.00	\$18,727.20
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	34		\$61.20	\$61.20	\$31,212.00	\$0.00	\$31,212.00
A la Carte Services									
73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1			\$1,700.00	\$1,700.00	\$1,700.00	\$0.00	\$1,700.00
101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15			\$1,700.00	\$1,700.00	\$25,500.00	\$0.00	\$25,500.00
A la Carte Warranties									
80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	34		\$2.28	\$2.28	\$155.04	\$0.00	\$155.04
80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	34		\$9.70	\$9.70	\$329.80	\$0.00	\$329.80
80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	34		\$9.70	\$9.70	\$4,947.00	\$0.00	\$4,947.00
Total							\$350,558.64	\$0.00	\$350,558.64

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
	100145	AXON FLEET - AIRGAIN ANT - 7-IN-1 WH 4LTE/5G 2WIFI 1GNSS	1	1	02/01/2025
	100146	AXON FLEET - CRADLEPOINT R1900-5GB-GA+5YR	1	1	02/01/2025

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
		NETCLOUD			
Fleet 3 Advanced	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	15	1	02/01/2025
Fleet 3 Advanced	70112	AXON SIGNAL - VEHICLE	15	1	02/01/2025
Fleet 3 Advanced	70112	AXON SIGNAL - VEHICLE	1	1	02/01/2025
Fleet 3 Advanced	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	15	1	02/01/2025
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	15	1	02/01/2025
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1	1	02/01/2025
FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	72002	AXON FLEET 3 - INTERIOR CAMERA INTERIOR MOUNT	2	1	02/01/2025
FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	72032	AXON FLEET - CABLE - ETHERNET CAT6 20 FT	2	1	02/01/2025
FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	72037	AXON FLEET 3 - INTERIOR CAMERA	2	1	02/01/2025
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	15	1	02/01/2030
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1	1	02/01/2030
FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	72042	AXON FLEET 3 - TAP REFRESH - INTERIOR CAMERA	2	1	02/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	03/01/2025	02/28/2030
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	03/01/2025	02/28/2030
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	03/01/2025	02/28/2030
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	03/01/2025	02/28/2030
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	03/01/2025	02/28/2030
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	03/01/2025	02/28/2030
FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	03/01/2025	02/28/2030
A la Carte	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	03/01/2030	12/31/2032
A la Carte	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	03/01/2030	12/31/2032
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	03/01/2030	12/31/2032
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	03/01/2030	12/31/2032
A la Carte	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	03/01/2030	12/31/2032
A la Carte	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	03/01/2030	12/31/2032
A la Carte	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	03/01/2030	12/31/2032

Services

Bundle	Item	Description	QTY
CRADLEPOINT R1900 SINGLE MODEM KIT	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	1
Fleet 3 Advanced	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	15
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	15
A la Carte	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1
A la Carte	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15
A la Carte	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	15	02/01/2026	02/28/2030
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	1	02/01/2026	02/28/2030
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	02/01/2026	02/28/2030
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	02/01/2026	02/28/2030
FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	02/01/2026	02/28/2030
A la Carte	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	03/01/2030	12/31/2032

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	03/01/2030	12/31/2032
A la Carte	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	03/01/2030	12/31/2032

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	455 E 2nd St	Reno	NV	89502-1020	USA

Payment Details

Feb 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1	\$375.00	\$0.00	\$375.00
Annual Payment 1	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1	\$212.50	\$0.00	\$212.50
Annual Payment 1	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15	\$3,187.50	\$0.00	\$3,187.50
Annual Payment 1	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$19.38	\$0.00	\$19.38
Annual Payment 1	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	\$1,375.72	\$0.00	\$1,375.72
Annual Payment 1	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	\$91.72	\$0.00	\$91.72
Annual Payment 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$3,901.50	\$0.00	\$3,901.50
Annual Payment 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	\$260.10	\$0.00	\$260.10
Annual Payment 1	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 1	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	\$2,340.90	\$0.00	\$2,340.90
Annual Payment 1	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 1	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	\$41.22	\$0.00	\$41.22
Annual Payment 1	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	\$618.38	\$0.00	\$618.38
Annual Payment 1	Fleet3A	Fleet 3 Advanced	15	\$28,639.11	\$0.00	\$28,639.11
Annual Payment 1	Fleet3A	Fleet 3 Advanced	1	\$1,536.77	\$0.00	\$1,536.77
Annual Payment 1	InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	\$487.49	\$0.00	\$487.49
Annual Payment 1	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	\$420.42	\$0.00	\$420.42
Total				\$43,819.83	\$0.00	\$43,819.83

Dec 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1	\$375.00	\$0.00	\$375.00
Annual Payment 2	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15	\$3,187.50	\$0.00	\$3,187.50
Annual Payment 2	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1	\$212.50	\$0.00	\$212.50
Annual Payment 2	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$19.38	\$0.00	\$19.38
Annual Payment 2	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	\$91.72	\$0.00	\$91.72
Annual Payment 2	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	\$1,375.72	\$0.00	\$1,375.72
Annual Payment 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	\$260.10	\$0.00	\$260.10
Annual Payment 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$3,901.50	\$0.00	\$3,901.50
Annual Payment 2	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 2	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	\$2,340.90	\$0.00	\$2,340.90
Annual Payment 2	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 2	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	\$41.22	\$0.00	\$41.22
Annual Payment 2	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	\$618.38	\$0.00	\$618.38
Annual Payment 2	Fleet3A	Fleet 3 Advanced	1	\$1,536.77	\$0.00	\$1,536.77
Annual Payment 2	Fleet3A	Fleet 3 Advanced	15	\$28,639.11	\$0.00	\$28,639.11
Annual Payment 2	InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	\$487.49	\$0.00	\$487.49
Annual Payment 2	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	\$420.42	\$0.00	\$420.42
Total				\$43,819.83	\$0.00	\$43,819.83

Dec 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1	\$375.00	\$0.00	\$375.00
Annual Payment 3	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1	\$212.50	\$0.00	\$212.50
Annual Payment 3	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15	\$3,187.50	\$0.00	\$3,187.50
Annual Payment 3	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$19.38	\$0.00	\$19.38
Annual Payment 3	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	\$91.72	\$0.00	\$91.72
Annual Payment 3	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	\$1,375.72	\$0.00	\$1,375.72
Annual Payment 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	\$260.10	\$0.00	\$260.10
Annual Payment 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$3,901.50	\$0.00	\$3,901.50
Annual Payment 3	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	\$2,340.90	\$0.00	\$2,340.90
Annual Payment 3	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 3	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 3	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	\$618.38	\$0.00	\$618.38
Annual Payment 3	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	\$41.22	\$0.00	\$41.22
Annual Payment 3	Fleet3A	Fleet 3 Advanced	15	\$28,639.11	\$0.00	\$28,639.11
Annual Payment 3	Fleet3A	Fleet 3 Advanced	1	\$1,536.77	\$0.00	\$1,536.77
Annual Payment 3	InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	\$487.49	\$0.00	\$487.49
Annual Payment 3	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	\$420.42	\$0.00	\$420.42
Total				\$43,819.83	\$0.00	\$43,819.83

Dec 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1	\$375.00	\$0.00	\$375.00
Annual Payment 4	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15	\$3,187.50	\$0.00	\$3,187.50
Annual Payment 4	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1	\$212.50	\$0.00	\$212.50
Annual Payment 4	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$19.38	\$0.00	\$19.38
Annual Payment 4	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	\$1,375.72	\$0.00	\$1,375.72
Annual Payment 4	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	\$91.72	\$0.00	\$91.72
Annual Payment 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	\$260.10	\$0.00	\$260.10
Annual Payment 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$3,901.50	\$0.00	\$3,901.50
Annual Payment 4	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 4	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	\$2,340.90	\$0.00	\$2,340.90
Annual Payment 4	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 4	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	\$618.38	\$0.00	\$618.38
Annual Payment 4	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	\$41.22	\$0.00	\$41.22
Annual Payment 4	Fleet3A	Fleet 3 Advanced	15	\$28,639.11	\$0.00	\$28,639.11
Annual Payment 4	Fleet3A	Fleet 3 Advanced	1	\$1,536.77	\$0.00	\$1,536.77
Annual Payment 4	InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	\$487.49	\$0.00	\$487.49
Annual Payment 4	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	\$420.42	\$0.00	\$420.42
Total				\$43,819.83	\$0.00	\$43,819.83

Dec 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1	\$375.00	\$0.00	\$375.00
Annual Payment 5	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1	\$212.50	\$0.00	\$212.50
Annual Payment 5	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15	\$3,187.50	\$0.00	\$3,187.50
Annual Payment 5	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$19.38	\$0.00	\$19.38
Annual Payment 5	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	\$1,375.72	\$0.00	\$1,375.72
Annual Payment 5	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	\$91.72	\$0.00	\$91.72
Annual Payment 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	\$260.10	\$0.00	\$260.10
Annual Payment 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$3,901.50	\$0.00	\$3,901.50
Annual Payment 5	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06

Dec 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 5	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	\$2,340.90	\$0.00	\$2,340.90
Annual Payment 5	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	\$618.38	\$0.00	\$618.38
Annual Payment 5	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	\$41.22	\$0.00	\$41.22
Annual Payment 5	Fleet3A	Fleet 3 Advanced	1	\$1,536.77	\$0.00	\$1,536.77
Annual Payment 5	Fleet3A	Fleet 3 Advanced	15	\$28,639.11	\$0.00	\$28,639.11
Annual Payment 5	InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	\$487.49	\$0.00	\$487.49
Annual Payment 5	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	\$420.42	\$0.00	\$420.42
Total				\$43,819.83	\$0.00	\$43,819.83

Dec 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 6	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1	\$375.00	\$0.00	\$375.00
Annual Payment 6	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1	\$212.50	\$0.00	\$212.50
Annual Payment 6	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15	\$3,187.50	\$0.00	\$3,187.50
Annual Payment 6	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$19.38	\$0.00	\$19.38
Annual Payment 6	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	\$1,375.72	\$0.00	\$1,375.72
Annual Payment 6	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	\$91.72	\$0.00	\$91.72
Annual Payment 6	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$3,901.50	\$0.00	\$3,901.50
Annual Payment 6	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	\$260.10	\$0.00	\$260.10
Annual Payment 6	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 6	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	\$2,340.90	\$0.00	\$2,340.90
Annual Payment 6	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 6	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	\$41.22	\$0.00	\$41.22
Annual Payment 6	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	\$618.38	\$0.00	\$618.38
Annual Payment 6	Fleet3A	Fleet 3 Advanced	15	\$28,639.11	\$0.00	\$28,639.11
Annual Payment 6	Fleet3A	Fleet 3 Advanced	1	\$1,536.77	\$0.00	\$1,536.77
Annual Payment 6	InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	\$487.49	\$0.00	\$487.49
Annual Payment 6	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	\$420.42	\$0.00	\$420.42
Total				\$43,819.83	\$0.00	\$43,819.83

Dec 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1	\$375.00	\$0.00	\$375.00
Annual Payment 7	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1	\$212.50	\$0.00	\$212.50
Annual Payment 7	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15	\$3,187.50	\$0.00	\$3,187.50
Annual Payment 7	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$19.38	\$0.00	\$19.38
Annual Payment 7	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	\$91.72	\$0.00	\$91.72
Annual Payment 7	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	\$1,375.72	\$0.00	\$1,375.72
Annual Payment 7	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	\$260.10	\$0.00	\$260.10
Annual Payment 7	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$3,901.50	\$0.00	\$3,901.50
Annual Payment 7	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 7	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	\$2,340.90	\$0.00	\$2,340.90
Annual Payment 7	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 7	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	\$41.22	\$0.00	\$41.22
Annual Payment 7	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	\$618.38	\$0.00	\$618.38
Annual Payment 7	Fleet3A	Fleet 3 Advanced	1	\$1,536.77	\$0.00	\$1,536.77
Annual Payment 7	Fleet3A	Fleet 3 Advanced	15	\$28,639.11	\$0.00	\$28,639.11
Annual Payment 7	InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	\$487.49	\$0.00	\$487.49
Annual Payment 7	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	\$420.42	\$0.00	\$420.42
Total				\$43,819.83	\$0.00	\$43,819.83

Dec 2031

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 8	101282	AXON FLEET 3 - DEPLOYMENT - PER OVERSIZED VEHICLE	1	\$375.00	\$0.00	\$375.00
Annual Payment 8	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	15	\$3,187.50	\$0.00	\$3,187.50
Annual Payment 8	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1	\$212.50	\$0.00	\$212.50
Annual Payment 8	80385	AXON FLEET 3 - EXT WARRANTY - INTERIOR CAMERA	2	\$19.38	\$0.00	\$19.38
Annual Payment 8	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	15	\$1,375.72	\$0.00	\$1,375.72
Annual Payment 8	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	\$91.72	\$0.00	\$91.72
Annual Payment 8	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	\$260.10	\$0.00	\$260.10
Annual Payment 8	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	15	\$3,901.50	\$0.00	\$3,901.50
Annual Payment 8	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 8	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	30	\$2,340.90	\$0.00	\$2,340.90
Annual Payment 8	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	\$156.06	\$0.00	\$156.06
Annual Payment 8	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	\$41.22	\$0.00	\$41.22
Annual Payment 8	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	15	\$618.38	\$0.00	\$618.38
Annual Payment 8	Fleet3A	Fleet 3 Advanced	1	\$1,536.77	\$0.00	\$1,536.77
Annual Payment 8	Fleet3A	Fleet 3 Advanced	15	\$28,639.11	\$0.00	\$28,639.11
Annual Payment 8	InteriorCam+TAP	FLEET 3 INTERIOR CAMERA, ADD-ON BUNDLE WITH TAP	2	\$487.49	\$0.00	\$487.49
Annual Payment 8	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	1	\$420.42	\$0.00	\$420.42
Total				\$43,819.83	\$0.00	\$43,819.83

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

1/3/2025

