

Financial Proposal Comparison – City of Reno

| Channel and Category | 2024 | 2025 |
|------------------------|------------|---------------|
| Retail 30-Day | | |
| Brand Discount Rate | AWP-19.10% | AWP – 19.500% |
| Brand Dispensing Fee | \$0.85 | \$0.85 |
| Generic Discount Rate | AWP-83.80% | AWP – 84.00% |
| Generic Dispensing Fee | \$0.85 | \$0.85 |
| Retail 90-Day | | |
| Brand Discount Rate | AWP-23.10% | AWP – 23.50% |
| Brand Dispensing Fee | \$0 | \$0 |
| Generic Discount Rate | AWP-83.80% | AWP – 85.00% |
| Generic Dispensing Fee | \$0 | \$0 |
| MAIL | | |
| Brand Discount Rate | AWP-25.00% | AWP –25.00% |
| Brand Dispensing Fee | \$0 | \$0 |
| Generic Discount Rate | AWP-85.00% | AWP – 87.00% |
| Generic Dispensing Fee | \$0 | \$0 |
| Specialty Drugs | | |
| Specialty Drugs* | AWP-20.00% | AWP – 20.00% |

| REBATES | | |
|------------------------|------------------|------------------|
| Category | 2024 | 2025 |
| Retail 1-83 Day Supply | \$177.23 | \$286.75 |
| Retail 84+ Day Supply | \$532.43 | \$769.44 |
| Mail | \$532.43 | \$769.44 |
| Specialty | \$1,526.76 | \$2,846.25 |
| | 95% Pass Through | 97% Pass Through |

*Rebate estimate only - moving from Preferred to Advantage. 16.4% increase in rebate yield by moving formularies.