

# CITY MANAGER RECRUITMENT



**BOB MURRAY  
& ASSOCIATES**

*#TeamBMA*

# ABOUT OUR FIRM

- Our clients include cities, counties, special districts, and non-profits.
- Over 24 years of experience.
- Placed over 1,800 public sector executives and professionals.
- Placed over 250 City Managers.
- Extensive experience in high-profile, sensitive, executive recruitments.
- Our process includes seeking a deep understanding of the issues, challenges, and opportunities our clients are facing.



# DIVERSE LATINA-OWNED FIRM



**VALERIE GAETA-PHILLIPS**  
President and Executive Recruiter



**GARY PHILLIPS**  
Executive Vice  
President/CFO, and  
Executive Recruiter



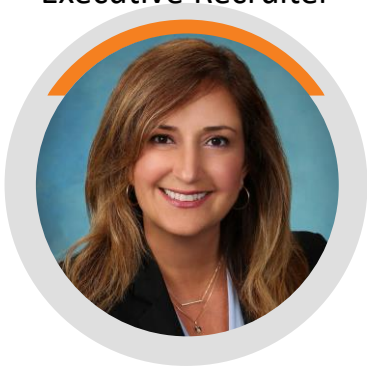
**KATHY LOLAS**  
Senior Recruitment  
Coordinator



**STACEY STEVENSON**  
Senior Executive Recruiter  
{Retired Deputy City Manager}



**JOEL BRYDEN**  
Senior Vice President and Executive Recruiter  
{Retired Police Chief}



**YASMIN BEERS**  
Senior Executive Recruiter  
{Retired City Manager}



**STEPHANIE DIETZ**  
Executive Recruiter  
{Retired City Manager}



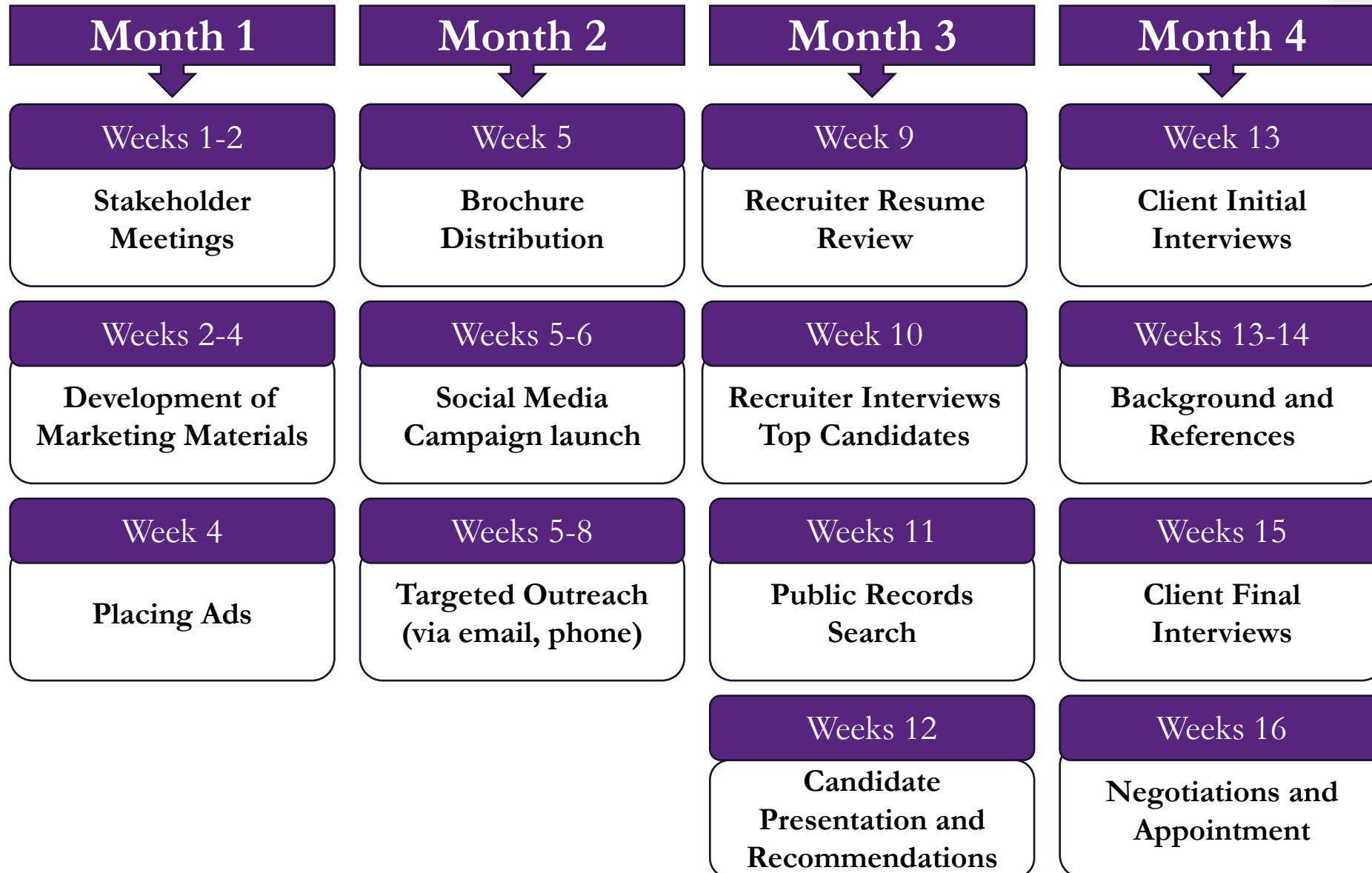
**ALEXANDRIA KOPACK**  
Recruitment and Operations  
Manager

# ABOUT GARY PHILLIPS

- **Owner** of Bob Murray & Associates/  
**Executive Recruiter** for ten years
- **Specializing** in positions that **report**  
**to elected bodies**
- Successfully completed over 70 **City**  
**Manager** recruitments



# RECRUITMENT PROCESS OVERVIEW



# DISCUSSION

- Recruitment Process
- Recruitment Timing
- Next Steps





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# THANK YOU

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