

# Financial Proposal Comparison – City of Reno

Channel and Category	2024	2025
<b>Retail 30-Day</b>		
Brand Discount Rate	AWP-19.10%	AWP – 19.500%
Brand Dispensing Fee	\$0.85	\$0.85
Generic Discount Rate	AWP-83.80%	AWP – 84.00%
Generic Dispensing Fee	\$0.85	\$0.85
<b>Retail 90-Day</b>		
Brand Discount Rate	AWP-23.10%	AWP – 23.50%
Brand Dispensing Fee	\$0	\$0
Generic Discount Rate	AWP-83.80%	AWP – 85.00%
Generic Dispensing Fee	\$0	\$0
<b>MAIL</b>		
Brand Discount Rate	AWP-25.00%	AWP –25.00%
Brand Dispensing Fee	\$0	\$0
Generic Discount Rate	AWP-85.00%	AWP – 87.00%
Generic Dispensing Fee	\$0	\$0
<b>Specialty Drugs</b>		
Specialty Drugs*	AWP-20.00%	AWP – 20.00%

<b>REBATES</b>		
Category	2024	2025
Retail 1-83 Day Supply	\$177.23	\$286.75
Retail 84+ Day Supply	\$532.43	\$769.44
Mail	\$532.43	\$769.44
Specialty	\$1,526.76	\$2,846.25
	95% Pass Through	97% Pass Through

\*Rebate estimate only - move from Preferred to Advantage. 16.4% increase in rebate yield by moving formularies.